

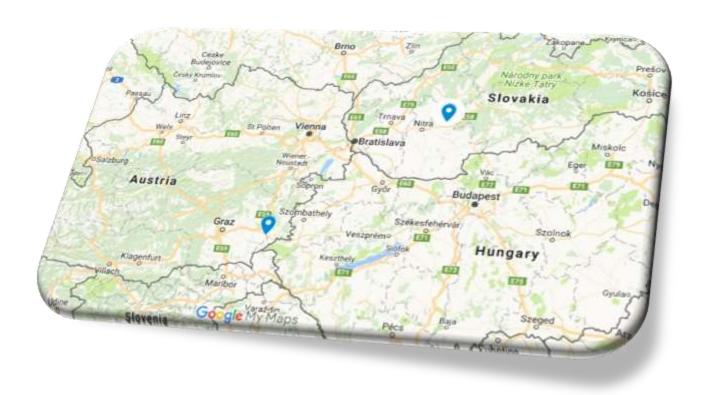
A summary of the Technical Visit of Danfoss & Secop Companies In Slovakia, Austria and Germany (June-July 2017)





## Visit Report of Danfoss and Secop Companies in Slovakia, Austria and Germany:

In accordance with the scopes of Andikala Company, visits to 2 advanced companies with major activity in Design and manufacturing of Thermostats, Compressors and Condensers at Slovakia and Austria have been arranged. This visit is Started from June 25<sup>th</sup> and terminated on July 1<sup>st</sup>. 12 participants had technical visits and participated in presentations of Danfoss Thermostat at Slovakia working on design and manufacturing of thermostats. Besides, two branches of Secop Company at Slovakia and Austria working on design and manufacturing of household, industrial and DC powered compressors and condensers have been visited as well. The cities hosting the visits were Zlaté Moravce in Slovakia and Furstenfeld in Austria.





## **Visit Program:**

Date	Day	Cities	Plan
June 25 <sup>th</sup> 2017	Sun.	Tehran Vienna Nitra	Presence at Imam Khomeini International Airport, 9:45 Local Time Departure from Imam Khomeini International Airport, 12:45 Arrival at Vienna International Airport, 20:05 Local Time Departure from Vienna International Airport to MIKADO Hotel (Nitra) Residence in MIKADO Hotel (Nitra)
June 26 <sup>th</sup> 2017	Mon.	Nitra Zlaté Moravce Fürstenfeld	Having Breakfast, 7:00-8:00 Departure from Hotel in Nitra, 8:30 Visit to <b>DanfossThermostat company</b> , 9:00 This visit included: Welcome and Film Introduction to Danfoss, Introduction to Danfoss Slovakia, Quality of Danfoss and Tour in production Visit to <b>Secop SKS Company</b> , 11:00 This visit included: Introduction to Secop Globally, Introduction to Secop Slovakia, Introduction to Quality at Secop Slovakia, Tour in production and laboratories Having Lunch, 13:00 Departure for hotel close to Fürstenfeld in Austria, 16:00 Residence in Hotel Das Sonnreich Dinner in area of Fürstenfeld, Austria, 19:30
June 27 <sup>th</sup> 2017	Tue.	Fürstenfeld Vienna	Having Breakfast, 7:00-8:00  Departure from Hotel Das Sonnreich, 8:30  Visit to <b>Secop Company at Austria</b> , 9:00  This visit included: Introduction to Secop Austria, Introduction to Quality at Secop Austria, tour in production and laboratories, trends and environment for refrigeration industry, Secop roadmaps for HH/LC/DC  Lunch, 13:00  Departure for hotel in Vienna, <b>16:00</b> Residence in Pentahotel (Vienna)
June 28 <sup>th</sup> 2017	Wed.	Vienna	Having Breakfast, 7:30-8:30  Departure from Hotel, 9:00  Sightseeing in Vienna  Residence in Pentahotel (Vienna)



June 29 <sup>th</sup> 2017	Thu	Vienna Salzburg Munich	Having Breakfast, <b>7:30-8:30</b> Departure from Hotel in Vienna to Salzburg, <b>9:00</b> Sightseeing in Salzburg  Departure from Salzburg to Munich  Sightseeing in Munich  Residence in Leonardo Hotel Munich City Olympiapark (Munich)
June 30 <sup>th</sup> 2017	Fri.	Munich	Having Breakfast, <b>7:30-8:30</b> Departure from Hotel, <b>9:00</b> Sightseeing in Munich Visit at BMW – Welt Museum, 12:30 Residence in Leonardo Hotel Munich City Olympiapark (Munich)
July 1 <sup>st</sup> 2017	Sat.	Munich Tehran	Having Breakfast, <b>7:30-8:30</b> Departure from Hotel, <b>9:00</b> Sightseeing in Munich  Presence in Munich International Airport, <b>13:55</b> Departure from Munich International Airport, <b>16:55</b> Arrival at Imam Khomeini International Airport, <b>11:35 July 2<sup>nd</sup> Local Time</b>



## List of participants visited horticultural companies in France, Belgium and Germany:

Row	Name	Surname	Company	Position
1	MOHAMMAD	ALIMARDANIAN	IRANIAN REFRIGERATION CLUB	CEO
	REZA	AGHAZIARATI	ZIARATI EBTEKAR SARMA	INTERNAL
2	REZA	FARAHANI	REFRIGERATION INDUSTRIES	MANAGER
3	MEHRAN	HEIDARI	SARD SABOOH ESFAHAN	TECHNICAL
3	WIETIKAN	HEIDAKI	INDUSTRIES	MANAGER
4	AHMAD	ARDINI	AEISAN SHARGH COMPANY	CEO
5	SEIFOLLAH	SHAH	PARTO SARD TAVAN COMPANY	TECHNICAL
	SEIFOLLAH	MOHAMMADI	(HIMALAYA)	MANAGER
6 H		EGHBALI	PARTO SARD TAVAN COMPANY	MANAGER OF
	HOSSEIN			DESIGN AND
			(HIMALAYA)	ENGINEERING
-	MOHAMMAD	SABERIMOTLAGH	PARTO SARD TAVAN COMPANY	PRODUCTION
7	MOHAMMAD		(HIMALAYA)	MANAGER
0	ALIMOHAMMAD	BIGLARI	AEISAN SHARGH COMPANY	INTERNAL
8 ALI	ALIMOHAMMAD			MANAGER
9	ALIREZA	FARAJI	AEISAN SANAT COPMPANY	HEAD OF THE
9	ALIKEZA			BOARD
10	HOSSEIN	SOLEIMANI	SOLEIMANI STORE	CEO
		TAHAN POUR TAHER ABADI	THE UNION OF OIL, GAS AND	HEAD OF THE
11	MOHAMMAD		ELECTRIC ARTIFACTS SELLERS	_
			(TEHRAN HOME- APPLIANCES)	BOARD
12	AMIRHOSSEIN	JAMALI	ANDIKALA COMPANY	CEO



In the following, you can see report of the visits as well as companies presentation.

Company Name	Danfoss Thermostat Company  Danfoss		
Company Location	Zlaté Moravce - Slovakia		
Visit Location	Danfoss Thermostat Company		
	Danfoss group with slogan of "Engineering Tomorrow" is technology suppli-	er	
	of many industries in the world. They employ more than 25,000 people ar	nd	
	serve customers in more than 100 countries. They play an active role in the		
	main growth themes in a world that is rapidly changing: Infrastructure, food,		
	energy and climate are the focus of their business. District Heating and Coolin	g,	
	High Pressure Pumps, Commercial Compressors, Refrigeration and A	ir	
Area of Specialization	Conditioning, Industrial Automation and Solar Inverters are some products	of	
	this company. To highlight some of commercial compressors of this compan	y,	
	Compressors for Air Conditioning, Heating, Refrigeration and Condensir	ıg	
	Units can be mentioned.		
	Danfoss manufactures a wide range of electronic thermostats. From wall	or	
	flush mounted room heating thermostats to advanced DIN rail thermostats for	or	
	outdoor applications.		
	Welcome and Film Introduction to Danfoss		
Wigit Concept	Introduction to Danfoss Slovakia		
Visit Concept	Quality of Danfoss		
	Tour in production, etc.		





Visiting Danfoss Thermostat Company as a manufacturer of Thermostats, Zlaté Moravce, Slovakia



Introduction to Danfoss and Danfoss Slovakia in along with an introduction film





Visiting Danfoss Thermostat Company and tour in production



Company Name	Secop GmbH SECOP
	FLENSBURG, Germany
Company Location	Zlaté Moravce, Slovakia
	Fürstenfeld, Austria
	WUQING, China
Visit Location	Zlaté Moravce, Slovakia
	Fürstenfeld, Austria
Area of Specialization	Secop is the expert in advanced compressor technologies. Within their core application areas Household, Light Commercial and DC-Powered they are dedicated to continue creating and supporting intelligent solutions that shape their customers' business and marketplaces. They want to be recognized as a fast, responsive, straightforward and reliable long-term partner that is committed to constantly increasing value for their customers.  In 2010 the German holding company AURELIUS AG acquired Danfoss Household Compressors from the Danfoss Group, Denmark. In connection with the new ownership, Danfoss Household Compressors GmbH changed their name to Secop GmbH.  With more than 50 years of experience in compressor technology and highly committed employees, their focus is to develop and apply the advanced compressor technologies to achieve standard setting performance for leading products and businesses around the world.  Secop's headquarters are situated in Flensburg, Germany. Their production sites are also available at Austria, Slovakia and China.



Visit Concept

Program in Secop SKS (Slovakia): Introduction to Secop Globally, Introduction to Secop Slovakia, Introduction to Quality at Secop Slovakia, Tour in production and laboratories, Lunch, etc.

Program in Secop in Austria: Introduction to Secop Austria, Introduction to Quality at Secop Austria, Tour in production and laboratories, Trends and environment for refrigeration industry, Secop roadmaps for HH/LC/DC, Holding inquiry session, Lunch, etc.



Visiting Secop Company as compressor and condenser manufacturer, Zlaté Moravce, Slovakia





Introduction to Secop Globally and Secop Slovakia



Visiting Secop Company at Furstenfeld, Austria





Visiting Secop Company at Furstenfeld, Austria



Introduction to Secop Austria, trends, Secop roadmaps and holding inquiry session